

Message Text

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51

ORIGIN SS-25

INFO OCT-01 ISO-00 /026 R

DRAFTED BY NEA/IRN:JCMIKLOS:DOD/DSAA:DALNE:AP

APPROVED BY D - MR. RUSH

DOD/DSAA:VADMPEET (DRAFT)

PM/MAS:DFARNHAM (SUBS)

PM/PA:MR. FORD (SUBS)

NEA - MR. DAVIES

NEA - MR. SISCO

S/S/- MR. GAMMON

WHITE HOUSE - MR. SAUNDERS

----- 014870

P R 041703Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN PRIORITY

INFO CHARMISH MAAG TEHRAN

USCINCEUR

SECDEF

CSAF

CNO

S E C R E T STATE 197528

EXDIS

E.O. 11652: GDS

TAGS: MASS, IR

SUBJ: PRICE AND AVAILABILITY OF F/14/15 AIRCRAFT

REF: A. TEHRAN 6816; B. MAGG IRAN 0LL333Z OCT 73

FOR AMBASSADOR

1. YOU MAY CONVEY THE FOLLOWING IN A LETTER OVER YOUR SIGNATURE TO THE SHAH AT SUCH TIME AS YOU DEEM APPROPRIATE:

QUOTE - IN RESPONSE TO YOUR RECENT REQUEST I AM AUTHORIZED BY MY GOVERNMENT TO CONFIRM TO YOU THAT IT IS WILLING TO SELL BOTH THE F-14 AND F-15 AIRCRAFT TO THE GOVERNMENT OF IRAN. AT PRESENT, HOWEVER, WE ARE UNABLE TO ESTIMATE WHAT THESE AIRCRAFT WILL COST OR TO ESTIMATE EXACTLY WHEN THEY
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MIGHT BE AVAILABLE. THIS UNCERTAINTY WILL BE REDUCED AND FINALLY ELIMINATED AS THE UNITED STATES PRODUCTION PROGRAMS FOR BOTH AIRCRAFT ARE FUNDED AND SCHEDULED AND AS YOUR TECHNICAL EXPERTS AND OURS WORKING TOGETHER DETERMINE THE

DETAILED IMPLICATIONS OF DECISIONS BY YOU ON SUCH MATTERS
AS CONFIGURATION, DEPLOYMENT, TRAINING AND SUPPORT.

AS WITH ALL FMS TRANSACTIONS, MY GOVERNMENT DOES NOT
SEEK TO MAKE EITHER PROFIT OR LOSS ON THE FUTURE SALE OF
THE F-14/4-15 AIRCRAFT. WHEN DATA ARE AVAILABLE PERMITTING
THE PREPARATION OF LETTERS OF OFFER, WE WILL CALCULATE AND
INCLUDE WITHIN THE PRICE THE DEVELOPMENT, PRODUCTION AND
ADMINISTRATIVE COSTS OF THESE AIRCRAFT ON THE BASIS OF
THIS PRINCIPLE. I HAVE BEEN ASKED TO ASSURE YOU THAT THE
COST TO YOU (FOR AN IDENTICAL AIRCRAFT) WILL BE THE SAME
AS IT WOULD BE FOR COINCIDENT PROCUREMENT FOR U.S. FORCES.
(APPROPRIATE CLOSING) UNQUOTE

2. FYI. DOD EXPLAINED OUR DESIRE TO HAVE MATURE DATE
BEFORE ISSUING LETTERS OF OFFER TO GENERAL TOUFANIAN DURING
HIS VISIT TO WASHINGTON 28 SEPTEMBER AND HE UNDERSTANDS
MATTER THOROUGHLY AND AGREES. END FYI.

3. WE UNDERSTAND THE FORMAL REQUEST CITED IN REFERENCE B
REFERS TO THE SHAH'S REQUEST FOR A WRITTEN U.S. COMMIT-
MENT FOR SALE OF AIRCRAFT. WE CONSIDER THIS LETTER WILL
SATISFY HIS REQUIREMENT.

4. OSD CONCURS. RUSH

SECRET

<< END OF DOCUMENT >>

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